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## “Espar: We Know Heaters” Video Transcript

### VIDEO DESCRIPTION:

Length 04:18 min

Espar Heaters Systems has the most comprehensive range of independent and compact fuel operated air and coolant heater products available in today's marketplace

### VIDEO TRANSCRIPT:

(Speaker) Espar...

Espar Heater Systems recently celebrated their 35<sup>th</sup> anniversary in the North American market. Espar sells and services fuel operated heater systems for a variety of applications including trucks, school buses, recreational vehicles, marine, military and off-highway equipment.

Espar Heater systems is a wholly owned subsidiary of J. Eberspaecher a family owned and managed business based in Esslingen Germany founded in 1865. J. Eberspaecher is a leader in design and manufacturing of exhaust and heater systems. A global organization which employs over 5000 people with plants and subsidiaries at 43 sites in 19 countries and sales and excess of 3 billion annually. Espar Heater Systems is located in Mississauga, Ontario Canada and directly employs 70 people. With Espar's new state-of-the-art office building, warehouse and production lines, they are able to cater the product volume demands of their customers efficiently and effectively.

Espar provides environmental friendly products to serve the needs of their customers. Espar's fuel operated heaters can perform on various bio-fuel blends, with one new model capable of running on 100 percent bio diesel. Espar's most popular heaters have obtained CARB approval and the company has achieved ISO/TS 16949:2002 certification

Espar is listed on the EPA and other websites recognized as an idle reduction solution. One recent innovative project is an integrated system technology for eliminating nitrogen oxides in future generation diesel powered vehicles. In 2008, the Hydronic M-II Heater System received the prestigious VDA innovation prize for value analysis from the association of German engineers.

Espar products are marketed through a variety of aftermarket supply chains and on OE installed options on major new trucks, school buses and off high way equipment. A wide range of heaters is available from Espar for both cab heating and engine preheating applications.

Espar Airtronic models provide driver comfort while reducing fuel consumption, emissions and increasing user profitability. With an attractive return on investment these heaters have become the primary source of idle reduction for many North American fleets. The Airtronic heaters range from 7,500 to 27,000 BTU.

Espar's Hydronic coolant heaters are designed to provide engine pre-heating, which is positive for the environment and the engine. The Hydronic heater eliminates the need to idle an engine for a warm up, helps to maintain comfortable compartment temperatures and provides rapid window defrosting. The Hydronic coolant Heaters range from 13,700 to 120,000 BTU.

By owning and operating its engineering and manufacturing facilities, Espar is meeting the specific needs of customers today and developing innovative technologies for meeting the customer needs in the future.

ESPAR – A WOLD OF COMFORT